





# **CAMBODIA** Country's Case Presentation





# **I OVERVIEW OF PPP FRAMEWORK**

**II PPP Projects** 

# **III REMARKS**



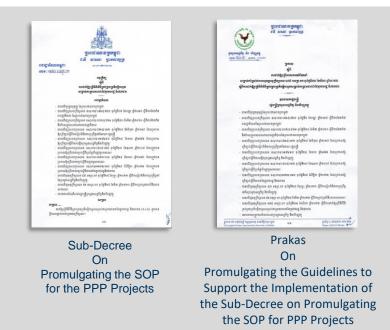


## I OVERVIEW OF PPP FRAMEWORK

#### **PPP Management Framework**



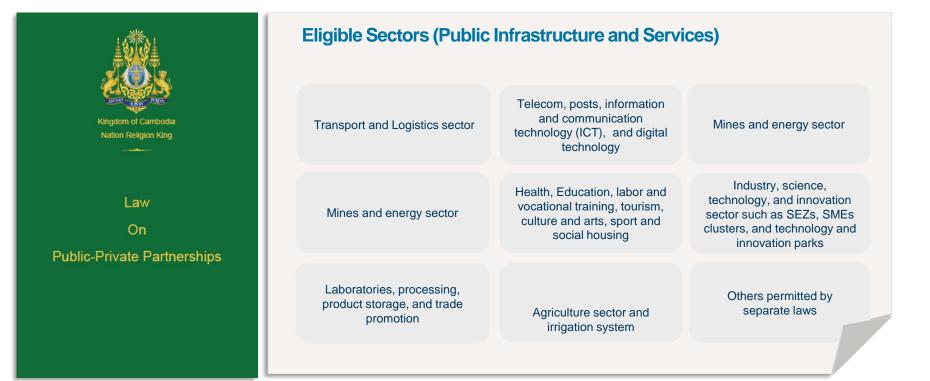
Law on Public-Private Partnerships







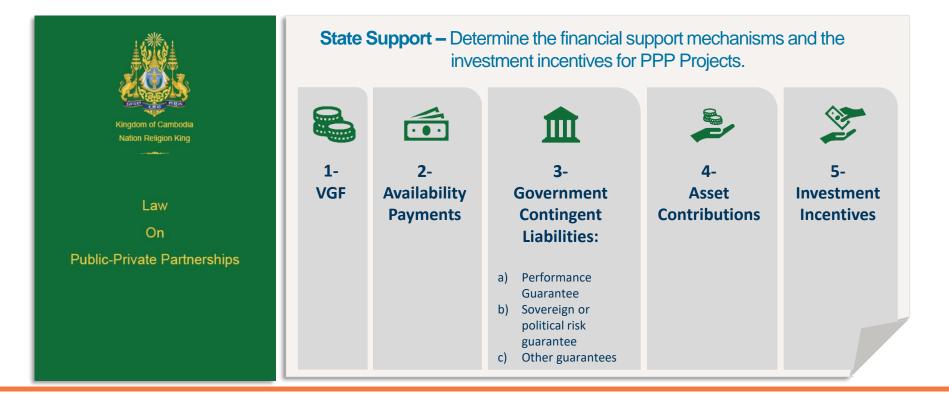
# I OVERVIEW OF PPP FRAMEWORK







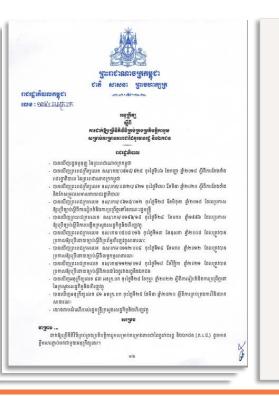
# I OVERVIEW OF PPP FRAMEWORK







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# Sub Decree on the Promulgating the Standard Operating Procedures for the Public-Private Partnerships Projects

#### **SOP for PPP Projects, Volume I: Policies and Procedures**

Policies and Procedures to manage the PPP Project for its entire cycle

#### SOP for PPP Projects, Volume II: Guidelines

- Project Identification and Selection Guidelines
- Project Development Facility (PDF) Guidelines
- Government Support Measures (GSMs) Guidelines
- Contract Management Guidelines

#### SOP for PPP Projects, Volume III: Procurement Manual

- Section I: Introduction
- Section II: Selection of Consultants
- Section III: Selection of Private Partner



# **UNITED NATIONS** INDUSTRIAL DEVELOPMENT ORGANIZATION

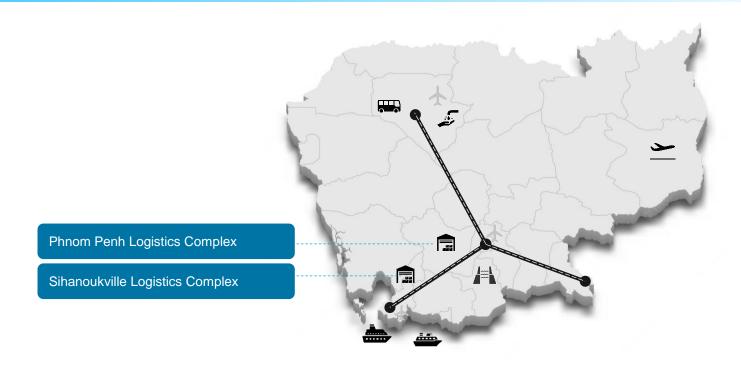


Solicited Proposal	Phase I: Project Identification and Selection	Phase II: Project Preparation and Appraisal	Phase III: Project Approval	Phase IV: Procurement and Contracting	Phase V: Management of PPP Contract
	Step 1: Project Identification	Step 4: Preparation	<b>Step 5:</b> Review of Project Proposal and Assessment of GSMs	<b>Step 7:</b> Project and Approval of Pre-Qualification Documents	Step 12: Management of the PPP Contract
	<b>Step 2:</b> Project Selection and Prioritization		Step 6: Project Approval	<b>Step 8:</b> Prequalification of Prospective Bidders	Step 13: Hand Over
	Step 3: Obtaining PDF Support			Step 9: Preparation and Approval of Bidding Documents	
				<b>Step 10:</b> Preparation and Approval of the Private Partner	
				<b>Step 11:</b> Approval and Signing of the Final PPP Contract.	
Unsolicited Proposal	Phase I: Project Identification and Selection	Phase II: Project Preparation and Appraisal	Phase III: Project Approval	Phase IV: Procurement and Contracting	Phase V: Management of PPP Contract
	Step 1: USP by Private Proponent	<b>Step 3:</b> Preparation and Review of Framework Agreement (FA)	Step 6: Review of FS	Step 8: Preparation of the PPP Contract	Step 10: Management of the PPP Contract
	Step 2: Review and in-principle approval	<b>Step 4:</b> Negotiation and Approval of FA	Step 7: Approval of FS	<b>Step 9:</b> Negotiations, Approval, and Signing of PPP Contract	Step 11: Hand Over
		Step 5: Undertaking of FS			





## **II PPP Projects**







**II PPP Projects** 

Negotiation on FA

Phnom Penh Logistics Complex

Framework

Agreement

• Mar 04, 2021, Signed between THE MINISTRY OF PUBLIC WORKS AND TRANSPORT and YCH GROUP PTE. LTD (Singapore); as seen and approved by THE MINISTRY OF ECONOMY AND FINANCE.

Next Step:

- Submitted the finalized FS for the Government for Approval.
- Negotiation on the CA.  $\succ$

Current Progress • YCH is making changes to the FS so that it adheres to the rules and fundamental requirements of the PPP mechanism in Cambodia, as mandated by the FA.





II PPP Projects

Sihanoukville Logistics Complex

→ FASA
→ FASA
→ FASA
→ Signed betwee TRANSPORT a
April 19, 2023, ECONOMY AN
→ Current Progress • Update the FS

• Signed between THE MINISTRY OF PUBLIC WORKS AND TRANSPORT and IFC.

• April 19, 2023, Singed between the MINISTRY OF ECONOMY AND FINANCE AND IFC.

- Next Step:
  - Submits the Procurement Planning and Structuring





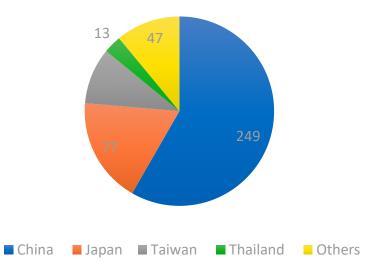
**III Remarks** 

SEZ Development and ELCs

As of December 2019:

- 56 SEZs = 17,529 hectares
- 23 Operational SEZs
- 18 Zone Administration
- 427 Zone Investors
- Exports: 18% of total goods exports
- Employment: 131,000 = 1% of total employment
- Industries: Automotive spare parts, smart phone spare parts, electronics, solar panel, animal feed, foods and beverage, garments, plastics, packing ... etc.

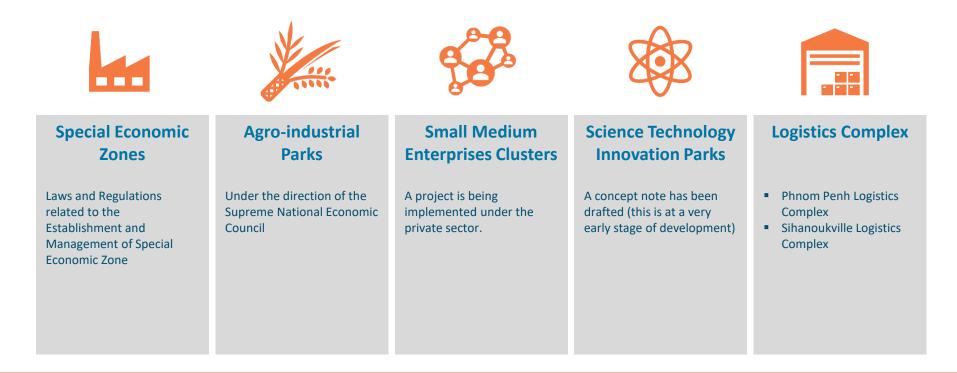
# Investors







**III Remarks** 







# សូមអកុណ Thank you

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http://ppp.mef.gov.kh

F អគ្គនាយកដ្ឋានភាពជាដៃគូរវាងរដ្ឋ និងឯកជន - General Department of Public-Private Partnerships (GDPPP)